



WHAT IS APPWRIGHT JOBCENTER?

AppWright JobCenter is a web-based system that allows you to implement a comprehensive approach to managing the work (business processes) in your organization through best practices.

Whether it be cloud-based or installed locally in your own data center, AppWright offers the following capabilities and features:



Create workflow (job/task) templates for assigning and scheduling components of a project, job, or process to the appropriate resources (people, equipment, teams, etc.) This process is often referred to as process mapping in common BPM (business process management) discussions.



Create job information screens and data-capture forms that collect and display the most pertinent job details. This includes special types of forms for generating task-level questionnaires and checklists, as well as price or item selection sheets with integrated price-lookup and extension capability.



Create reports that track the progress of jobs, accuracy of schedules, levels of work (capacity planning) and overall productivity.



Manage job-related documents in any digital format. Every task has a document repository that can contain uploaded videos, pictures, spreadsheets and special, customized AppWright data capture forms built using our proprietary tools.



Manage sales prospects and customers with CRM functions such as integrated account notes, account documents, appointment and follow-up scheduling, as well as shared calendars.



Manage and track all task-related communication with a powerful thread-style discussion forum per job. This includes automatic emails generated by schedule changes or task assignment changes.



Track time and attendance info including special piece-work pricing capability.



Manage job-related communication with external entities like customers, suppliers and sub contractors. This includes the ability for customers and sub-contractors to login to the system and place orders, view scheduled work and have access to job documents, messaging, or specific reports.



WHY BEST PRACTICES?

The AppWright JobCenter is a system that helps you implement a best practices approach to BPM. What does this really mean? It's actually a simple concept: For everything that your company, department, or organization does there is a list of correct steps to follow that will ensure the best chance of success, quality, profitability—ideally all three.

These checklists identify best practices to follow for various processes. While everybody may agree that certain steps are the most effective way of getting the job done, they can fall by the wayside if you don't have a system in place to ensure that everyone follows the best practice. Without them, you are simply not being as efficient and effective as your business can be. It's that simple.

AppWright JobCenter is a set of tools that help define those best practices in terms of actual lists of steps that can be assigned to individuals and tracked effectively. These are called "Job Templates" in AppWright JobCenter and can be used to represent everything from how to build a house (with hundreds of steps) to how to review job applicants (just a handful of steps).

Here is a list of just a few of the hundreds of different kinds of processes from all sorts of businesses that have been turned into well-managed best practices by AppWright customers:

Building single family housing
Creating advertising copy
Sales follow-up / prospect management
Manufacturing production
Employee evaluations and review
Customer
Expense report submission

Warranty service
Industrial laboratory services
Customer support
Finished goods shipping
Customer order entry and fulfillment
Account collections management



There are truly an unlimited number of processes that can be managed with AppWright JobCenter since the system provides a framework and set of tools for creating an endless supply of job templates, data screens and management reports.

BIG PICTURE: COMMUNICATION IS THE KEY

In the final analysis, what AppWright JobCenter really does is to improve communication throughout the organization. We all have great tools for communication – smartphones with voice, email and web browsers are in everybody's pockets, and yet the simplest processes in business are all too often plagued by miscommunication.

AppWright JobCenter clearly documents every aspect of working with a job. Every email, document, schedule change and specification update is tracked and shared with the appropriate personnel. Those who receive good communication and ignore it are held accountable, and those who don't communicate clearly are revealed. Because everybody who needs to know about changes is automatically kept in the loop and all related job documents that support the work are available anytime and anywhere because the system is cloud-based, there is simply no longer any excuse for not getting the work done right. When you combine this powerful communication with a Best Practice list template of correct tasks for ensuring success, then you have a truly effective weapon for eliminating the cost of poor communication and poor adherence to standards in your business; this is AppWright JobCenter in a nutshell.

In just one example, a homebuilder who uses AppWright JobCenter reported that they saved (on average) 30 days of wasted time for every house that they built using the system.



At an average carrying cost of \$90 per day, this amounts to \$2700 per house. With 100 houses per year under construction, their savings in a single year from using AppWright JobCenter is approximately \$270,000. That's not a bad return for a system that costs them about \$12,000 per year to operate. Not every business will have such dramatic savings, but we can show many examples where the return on investment in AppWright is easily 10 times the cost of implementation (and higher).

In the end, you can choose to continue running a business where you hope that everyone is doing their best and pay the price of poor communication on every job. Or, you can take concrete steps to insure that every job is done the right way every time for every customer and reap the rewards of using a best practice approach to job management while sharply reducing the cost of poor communication.

Take a close look at AppWright JobCenter; the BPM tool for your business.

